



# 2018 OSEHRA Open Source Summit

*The Open Road for Government Innovation*

July 18-20, 2018

Bethesda North Marriott Hotel & Conference Center  
Bethesda, Maryland

SPONSOR | EXHIBITOR PROSPECTUS



# Join the Premier Open Source Health IT Summit!

Looking to gain expertise in both public and private sector open source health IT modernization? Want to know more about initiatives across Federal and State Agencies and collaborate on global state-of-the-art solutions? Then OSEHRA's 7th Annual Open Source Summit, *The Open Road for Government Innovation*, on July 18 — 20, 2018 is the place for you!

Held just outside of Washington, DC, this year's three-day Summit will highlight a growing number of open source initiatives and the increasing level of public-private partnership in major programs and agencies. It will explore how you can participate in emerging hybrid proprietary and open source efforts such as VA's Electronic Health Record Modernization (EHRM) and how to optimize open source utilization and community involvement.

Don't miss this opportunity. Join us this year!

## OSEHRA Member Breakdown

- ▶ 850+ Individual Members representing 160+ organizations
- ▶ 32 Organizational Members

## What is OSEHRA?

OSEHRA ([www.osehra.org](http://www.osehra.org)) is a nonprofit organization dedicated to accelerating innovation in electronic health record software and related technology. OSEHRA supports an open, collaborative community engaged in advancing EHR software and related health IT. Additionally, OSEHRA hosts software repositories for applications such as VistA, RPMS, Blue Button, HealtheMe PHR, and popHealth®.

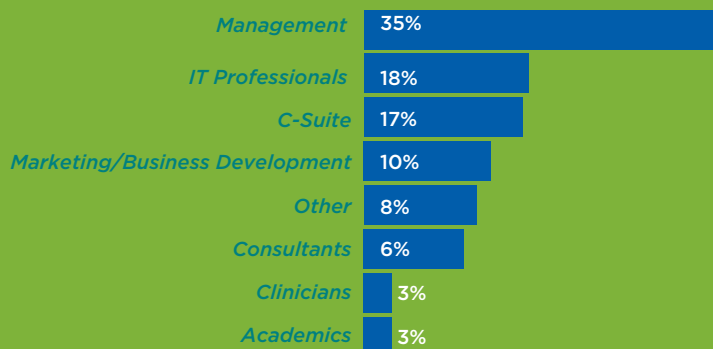
## Who Attends the Summit?

A diverse and enthusiastic community of individuals, organizations, and governments that is passionate about community-based open source health IT innovation.

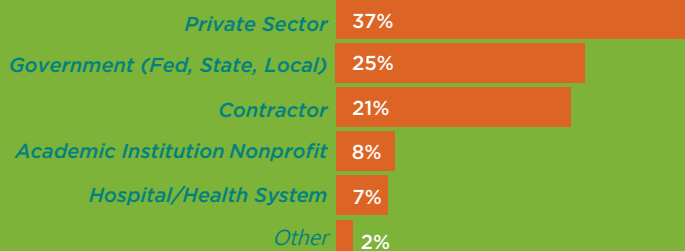
## OSEHRA is a Member of:

- ▶ American National Standards Institute (ANSI)
- ▶ Healthcare Information and Management Systems Society (HIMSS)
- ▶ Health Level 7 (HL7)
- ▶ Integrating the Healthcare Enterprise (IHE)
- ▶ Open Source Initiative (OSI)

## ATTENDEE DEMOGRAPHICS



## WORK SETTING



# Registration

|                                     | Discount | Early Bird Rate | Standard Rate |
|-------------------------------------|----------|-----------------|---------------|
|                                     |          | Before June 18  | After June 18 |
| Org. Member Employee, Principal II  | 25%      | \$450           | \$562         |
| Org. Member Employee, Principal I   | 25%      | \$450           | \$562         |
| Org. Member Employee, Innovator III | 10%      | \$540           | \$675         |
| Org. Member Employee, Innovator II  | 10%      | \$540           | \$675         |
| Org. Member Employee, Innovator I   | 5%       | \$570           | \$712         |
| General Members*                    | 20%      | \$480           | \$600         |
| Non-Members / Associate Members     |          | \$600           | \$750         |
| Government                          |          | \$350           | \$350         |
| Student                             |          | \$100           | \$100         |

**Single Day Option**  
Visit [summit.osehra.org](http://summit.osehra.org) for more information.

\*OSEHRA General Membership requires a \$500 annual membership fee. For all the benefits of being a General Member, please contact [membership@osehra.org](mailto:membership@osehra.org).

**Register for the Summit**  
Online registration is simple at [summit.osehra.org](http://summit.osehra.org)  
Early Bird Registration Deadline: June 18, 2018

## Why Exhibit?

The Exhibit Hall is the epicenter of the Summit. Plenary sessions, meals, and the Summit Reception are held in this central location, which guarantees high visibility and heavy floor traffic for all exhibitors. Further, the Exhibit Hall is open two full days of the Summit, and its schedule does not conflict with other sessions. Every attendee—each a potential customer or teaming partner—is certain to be accessible and hear your message.

|                  |                |   |
|------------------|----------------|---|
| <b>Exhibitor</b> | <b>\$2,500</b> | <b>6 foot draped table or equivalent floor space. Includes 2 Full Summit Registrations.</b> |
|------------------|----------------|---|

| <b>Exhibit Hours</b>       |
|----------------------------|
| July 19: 7:30 am - 7:30 pm |
| July 20: 7:30 am - 1:15 pm |

| <b>Deadline</b>  |
|--|
| Commitment, payment, and submission of requested materials are due by June 18, 2018. |

**Promote Your Participation and Your Business Interests**  
The key to success at any industry event is to make the community aware of your presence! If you choose to become a Sponsor or Exhibitor, we will provide a 2018 OSEHRA Summit logo to place on your respective website, social media profiles, and marketing efforts.

# Why Sponsor?

Being a sponsor of the 2018 OSEHRA Open Source Summit ensures that your organization and your commitment to open source are recognized. Take advantage of these sponsorship opportunities to connect with attendees and to increase your exposure at the Summit and beyond.

| Benefits                    | Conference Sponsor<br>\$40,000 | Platinum<br>\$25,000    | Gold<br>\$15,000      | Silver<br>\$10,000    | Bronze<br>\$5,000        |
|-----------------------------|--------------------------------|-------------------------|-----------------------|-----------------------|--------------------------|
| Exhibit Space               | Contact Event Coordinator      | Three 6ft Draped Tables | Two 6ft Draped Tables | One 6ft Draped Table  | One 8ft Table            |
| Complimentary Registrations | Twelve (12)                    | Eight (8)               | Six (6)               | Four (4)              | Two (2)                  |
| Ad in Program               | Centerfold<br>(2-Page Spread)  | Full Page               | Three-Quarter Page    | Half Page             | Quarter Page             |
| Break Sponsorships          | Reception Sponsor (1)          | Lunch Sponsor (1)       | Lunch Sponsor (1)     | Breakfast Sponsor (1) | Coffee Break Sponsor (1) |
| Name/Logo/Link on Website   | Included                       | Included                | Included              | Included              | Included                 |
| Contacts                    | Full Attendee List             | Full Attendee List      | Full Attendee List    | Full Attendee List    | Full Attendee List       |

NO LONGER AVAILABLE

## Sponsorship Benefits

- Promotion of Organization in Widely Distributed Summit Press Releases
- High Visibility of Organization Name, Logo, and Website on Summit website
- Prominent Signage Throughout the Summit
- Exhibit Space for Maximum Exposure
- Organization's Ad in the Summit Program
- Full Attendee List (including name, company, phone and email address)

## Additional Sponsorship Opportunities



**Charging Station Sponsor**  
\$5,000  
One (1)  
Available



**Wi-Fi Sponsor**  
\$5,000  
One (1)  
Available



**Meal Sponsor**  
\$1,500  
Four (4)  
Available



**Coffee Break Sponsor**  
\$500  
Four (4)  
Available

MEMBER BENEFIT



**Organizational  
Members  
Receive  
Sponsorship  
Discounts!**

# Why Advertise?

As the official guide to the Summit, the Program outlines all sessions, activities, and events taking place at the three-day event. This booklet is distributed onsite to all attendees and members of the press at Registration. Attendees often retain the Program as a record of the proceedings and as a key professional resource, providing you with name recognition and continued community support long after the Summit concludes.

Ads will be highly visible and placed throughout the Program.

| Ad Size  | Cost    | Advertising Requirements  |
|--|---------|---|
| Centerfold*  | \$2,500 | A copy of your authorized logo in web-ready format (.jpg)   |
| 2-Page Spread  | \$2,000 | A copy of your logo in a high-resolution format (.ai or .eps) for Summit materials  |
| Full Page  | \$1,000 | <b>Ad Layout Requirements</b><br><br>Four color (CMYK) with 1/4 inch bleeds and crop marks included for all<br><br><i>Centerfold with bleed: 17x11 with .125" bleed</i><br><i>2-Page spread with bleed: 17x11 with .125" bleed</i><br><i>Full page with bleed: 8.5x11 with .125" bleed</i><br><br><i>Full page no bleed: 7.75x10.25</i><br><i>Half page no bleed: 7.75x4.875</i><br><i>Quarter page: 3.625x4.875</i><br><br><i>Delivered in high resolution .pdf format</i><br><i>Submitted no later than June 22, 2018</i> |
| Half Page  | \$500   |   |
| Quarter Page   | \$250   |   |
| <i>*First option available to Conference Sponsor</i> |         |   |

## Past Sponsors

- |                     |  |                              |
|---------------------|--|------------------------------|
| 3M                  | HSPC   | Proconsul, Inc.              |
| Actuate Corporation | iCare  | Ray Group International, LLC |
| AEGIS.net, Inc.     | InterSystems Corporation                         | Red Hat                      |
| AFCEA               | ISHPI  | SBG Technology Solutions     |
| Assurex Health      | Kitware  | The MITRE Corporation        |
| ASM Research        | KRM Associates, Inc.                             | Technatomy                   |
| Apex Data Solutions | Medical Information Integration                  | TSRI, Inc.                   |
| BITS                | Medicasoft, LLC                                  | Valador                      |
| Carl Zeiss Meditec  | MedForeSight, LLC                                | VistACan                     |
| Cognosante          | Medsphere Systems Corporation                    | ZH Healthcare                |
| CSS   ORMED         | Microsoft  | Zoeticx                      |
| DSS, Inc.           | MSTI   |                              |
| Eastern Informatics | Northrop Grumman                                 |                              |
| eHealthConnecticut  | Oroville Hospital and Tenzing Medical, LLC       |                              |
| Ensoftek            | Parsons Institute for Information Mapping (PIIM) |                              |
| FIS GT.M            | PricewaterhouseCoopers                           |                              |

**For More Details**  
summit@osehra.org

**Become a Sponsor or Exhibitor**  
summit@osehra.org

**Become a Member of OSEHRA**  
membership@osehra.org

**Event Coordinator**  
Megan Murray  
Director, Membership & Communications  
summit@osehra.org

[summit.osehra.org](http://summit.osehra.org)



**OSEHRA**

**Organizational Members**

- |                                     |                                    |
|-------------------------------------|------------------------------------|
| AbleVets LLC                        | KRM Associates, Inc.               |
| Amida Technology                    | Liberty IT Solutions, LLC          |
| Book Zurman, Inc.                   | MedicaSoft, LLC                    |
| CGI Federal                         | Medsphere Systems Corporation      |
| CGI Technologies and Solutions, LLC | Microsoft Corporation              |
| Cognosante                          | Oroville Hospital                  |
| DSS, Inc.                           | Paraxial, LLC                      |
| Dream Hospital                      | PatchAdvisor, Inc.                 |
| DXC Technology                      | Pusan National University Hospital |
| Electronic Health Solutions         | Red Hat, Inc.                      |
| FIS GT.M Group                      | SoosangST, Inc.                    |
| HLN Consulting, LLC                 | The MITRE Corporation              |
| HSPC                                | Vista Expertise Network            |
| InterSystems Corporation            | YottaDB LLC                        |
| Kitware Inc.                        | Zato Health                        |